



Press release

9 December 2008

GROWING OLD GRACEFULLY WITH BEAUMONT (UK)

You can get attached to your Beaumont boiler. It just sits there, doing its job for year after year with a minimum of fuss, until you start taking it for granted, And when it finally gives up the ghost after two decades or more of loyal service, you go out and get another Beaumont.

That's just one result from the Wiltshire-based manufacturer's latest Customer Satisfaction Survey, which also found that building managers and subcontractors charged with looking after Beaumont boilers loved their low-maintenance reliability and, when a replacement eventually became necessary, appreciated the speed and efficiency with which the company's engineers did the business.

"We've been with Beaumont for well over 25 years," says **Davinder Sagoo**, Maintenance Manager at Blake's Hotel in Chelsea. "Their boilers are very good and very efficient – the old one lasted for 27 years and you can't ask more than that.

"We've had the new one for just over a year. We did get other quotes but although we could have got a cheaper one the subcontractors who look after the boiler advised us to stay loyal to Beaumont because of the quality of the equipment.

"When the new boiler was installed we had to close down for three days. It was a tricky job because the old boiler was in a basement and they had to dismantle it before they could build the new one. It was a very tight schedule but they worked all hours and did the job in time."

Wolseley UK is responsible for all the buildings, plumbing, and ironmongery at the Catterick Garrison in North Yorkshire.

"We have some Beaumont equipment on site, so I know the company and their products very well," says Branch Manager **Andrew Carter**. "The equipment is absolutely superb. We also have plant from one of their main competitors but it doesn't come close. I've had to replace some of it within four years, and it has broken down frequently in that time.

"We've just had a new Beaumont water heater installed to replace one that lasted at least 20 years and had been very reliable all that time. The new unit was installed quickly and

Tel: 01794 324900

www.beaumont-heaters.co.uk

Fax: 01794 324824

Beaumont (UK) Ltd, Giles Lane Ind. Est., Giles Lane, Landford, Wiltshire SP5 2BG

BEAUMONT WATER HEATERS

designed for a lifetime of reliability and efficiency



Continuation sheet

without fuss – their engineers were straight in and out. It may have been a bit more expensive than the competition, but it lasts much longer and gives very little trouble.”

Pearl Technical Services maintains and repairs heating, ventilating, and air-conditioning, mainly in hotels and office blocks. “We’ve done quite a few jobs with Beaumont; the last one was at the Sheraton Park Lane Hotel in London,” says Director **Ali Sadik**.

“The one we replaced had had problems with scale build-up but it was over 20 years old, which is a very good lifespan. With the upgrade we wanted to be sure we were not going to have the same problem a few years down the line; Beaumont discussed it with us very openly and frankly and hopefully we think we have got a solution.

“The new installation was quite difficult owing to the nature of the site, but it had to be a very fast turnaround. Beaumont delivered on time and had the new equipment commissioned on time; it was a very satisfactory job and I can’t fault them.”

CE Hill Ltd has done two Beaumont (UK) installations – one 25 years ago and one six months ago. “Actually, it was a straight swap,” says Director **Garry Manson**. “We had maintained the old one, which was in a school, and it was as good as gold and apart from regular maintenance gave us no trouble. Of course, any moving parts will wear out; but we were always able to get spares from Beaumont with no delay or difficulty.

“Eventually time caught up with the older model, and we decided to replace it with a modern one. It went in with a minimum of fuss – we took out the old one and did all the gasfitting and pipework, and Beaumont’s engineers moved in and had the new one built and commissioned in a couple of days. They were very quick and efficient – they just came in and got on with it.

“Beaumont’s prices are very competitive, and when the equipment lasts this long it has to be good value for money.”

Further information: James Fallon, General Manager, Beaumont (UK) – 01794 324900 – james@beaumont-heaters.co.uk

Issued by Kickstart PR: Ted Bruning – 01767 650261 – ted@kickstartpr.com

BEAUMONT WATER HEATERS

designed for a lifetime of reliability and efficiency



Continuation sheet

Note to Editors:

Beaumont (UK) was founded in 1968 by former Merchant Navy engineer Maurice Maton, whose vision was to create the Rolls-Royce of industrial boilers and DHW generators founded on the highest standards of design and manufacture. The company has been at the forefront of technical innovation ever since, and has never wavered from the founder's commitment to quality, reliability, and efficiency in hot water generation. A testament to this is that many Beaumont boilers continue to provide excellent service despite being installed over 30 years ago.

Beaumont boilers and DHW generators are manufactured exclusively at its factory in Landford, Wiltshire.